Postdocs and doctoral students at an advanced stage of their doctoral thesis can register until 21st February 2020.
The number of participants is limited to 15. Workshop attendees can register for one or the other workshop individually. Priority will be given to registrations for the whole week.

**Location**
Martin Luther University Halle-Wittenberg (MLU) Von-Seckendorff-Platz 1, Seminarraum 1.02 06120 Halle (Saale)

**Program**

02 March 2020
How to find your Job on the German Non-Academic Labour Market
Dr. Matthias Zach, Karriereberatung-akademiker.de

03 March 2020
Blast your fussy mind - Entrepreneurship as career option
Steffen Ahrens, Stefan Miethig, MLU Transfer- und Gründerservice
Keynote: Dr. Jan Heise, NH DyeAGNOSTICS

04 March 2020
Third-party applications for one’s own position in the postdoc phase
Dr. Sigrid Köhne, Dr. Claudia Hübner, Esther Smykalla, MLU, EU Academic Network Saxony Anhalt - EU Office South and International Office

05 March 2020
Research data management
Dr. Roberto Cozatl, Dr. Susann Özyüyaman, Daniel Brenn, Universitäts- und Landesbibliothek Sachsen-Anhalt, MLU

Intellectual Property rights and alternative forms of protection
Dr. Robert Szczesny, MLU Transfer- und Gründerservice
Patent lawyer N.N.

06 March 2020
How to Use Networking to Advantage
Dr. Claudia Benassi, roloff & schumacher gmbh

**Winterschool for Postdocs**
Find the right career path and be successful
02 – 06 March 2020
How to find your Job on the German Non-Academic Labour Market
The aim of the workshop is to determine your professional and personal competences and to clarify the ways in which suitable job profiles can be found on the non-academic labour market. After the workshop, the participants will be enabled to reflect on the structure and the contents of their future professional life. They will also be encouraged to take the next steps.

Blast your fussy mind - Entrepreneurship as career option
It becomes more and more important that young researchers commercialize their ideas either by licensing or selling them for industrial use – or by starting up an own enterprise. We give a glimpse about the challenges about marketing, communication, the selling of (your?) ideas and the mindset of entrepreneurs. Accompanying this, we will give insights into our local founder universe and present bio-economy stories from laboratory to market. In the end we like to guide the participants through our co-working space and incubators.

Third-party applications for one’s own position in the postdoc phase
This session focuses on applications for research projects and career development activities (incl. the acquisition of an own position) at external funding organisations. It will provide insight into the funding landscape, the application logics and the application processes of different funding schemes. The session will be composed of presentations as well as individual and teamwork exercises on funding opportunities and on proposal writing.

Research data management (RDM)
First, the basic principles of RDM will be introduced highlighting the relevance of RDM throughout specific research data lifecycle steps. Then, participants will learn about strategies for organizing data, preparing data sets for publication and sharing, and about writing data management plans. A number of RDM tools and platforms will be presented. In a final session, attendants will also learn about the range of RDM support services available at the University and State Library (ULB). Advice on where to publish data and on how to make research findings more visible will be given.

Intellectual Property rights and alternative forms of protection
This workshop will illustrate the different types of intellectual property rights and explains which right fits to which research result. Patent research is as important as research in scientific literature. Participants will learn about search tools and how to use them. Furthermore, rights and obligations of employees and free inventors will be discussed.

How to Use Networking to Advantage
The goal of this workshop is to learn to identify and unlock successful networking behaviours. We will look at how to categorize your various networks and how to build and leverage them effectively. Working through some typical networking misconceptions, this workshop intends to mobilize your most promising networking skills (both for academic and non-academic opportunities). Takeaways: 1. increased overall self-awareness; 2. a workable elevator pitch 3. improved face-to-face and writing ‘presence’; 3. a critical examination of your professional identity and value proposition; 4. familiarity with the advantages of networking.